



Dakota School of Banking

June 11-16, 2023 • University of Jamestown • Jamestown ND

First-Year Information





Dates

June 11-16, 2023

First- and second-year classes meet during the same week.

Location

University of Jamestown in Jamestown, ND.

Unruh and Sheldon Center for Business and Computer Science.



Mission and History

One of North Dakota's longest-standing education traditions, Dakota School of Banking has graduated hundreds of bankers since its inception in 1974. Many of these graduates are now senior-level executives, serving as president or chief executive officers of banks large and small.

Through the use of highly-qualified instructors and a challenging curriculum, the Dakota School of Banking provides a multi-dimensional educational experience in banking. By completing two one-week summer sessions and intersession projects, students develop a range of skills to enhance current performance and qualify them for advancement.

The school is sponsored by North Dakota Bankers Association and endorsed by South Dakota Bankers Association.

Benefits

The Dakota School of Banking provides bankers with:

- A comprehensive understanding of the connections between banking functions
- Increased knowledge and technical skills immediately applicable to daily responsibilities
- Ideas to increase personal productivity and improve bank performance and profits
- The opportunity to manage a successful financial institution through the BankExec simulation
- A network of peers to call on throughout one's career

The Ideal Candidate

Employees at nearly every level can benefit from the Dakota School of Banking. Many DSB applicants have been identified as future leaders within their institutions. Dakota School of Banking candidates are often:

- Bankers looking for formal banking education
- Bankers in middle-management looking to advance their banking career
- Bankers looking to broaden their scope of expertise
- Banking business partners who want a better understanding of the industry.

The typical student body is made up of branch managers, commercial lenders, operations personnel, compliance officers, tellers, security officers and bank directors.

Tuition

Registration fee includes tuition, lodging, most meals and materials. First-year fees are as follows:

	EARLY RATE	AFTER APR. 7
Member	\$1,495	\$1,545
Nonmember	\$2,045	\$2,095

Add \$200 for a single private room.
Deduct \$175 if housing is not required.

Admission Requirements

The Dakota School of Banking curriculum is designed for bankers with working knowledge and understanding of basic banking terms, concepts and processes. For admission, an applicant must:

- Be an officer or employee of a bank, an NDBA or SDBA associate member, or bank regulatory agency.
- Have a college degree and two years banking experience, or a high school diploma plus five years banking experience.
- Have coursework in Principles of Banking, Money and Banking and Accounting or have demonstrated knowledge in these areas.
- Be recommended by the bank's CEO, a senior officer or the employee's supervisor.

Applicants who do not meet these requirements must submit a letter from their nominating officer detailing the experience being substituted for these requirements.

Application

Prospective students should complete the attached application and return it to NDBA with the registration fee.

Send to:

North Dakota Bankers Association
Attn: DSB Registration
PO Box 1438
Bismarck ND 58502-1438

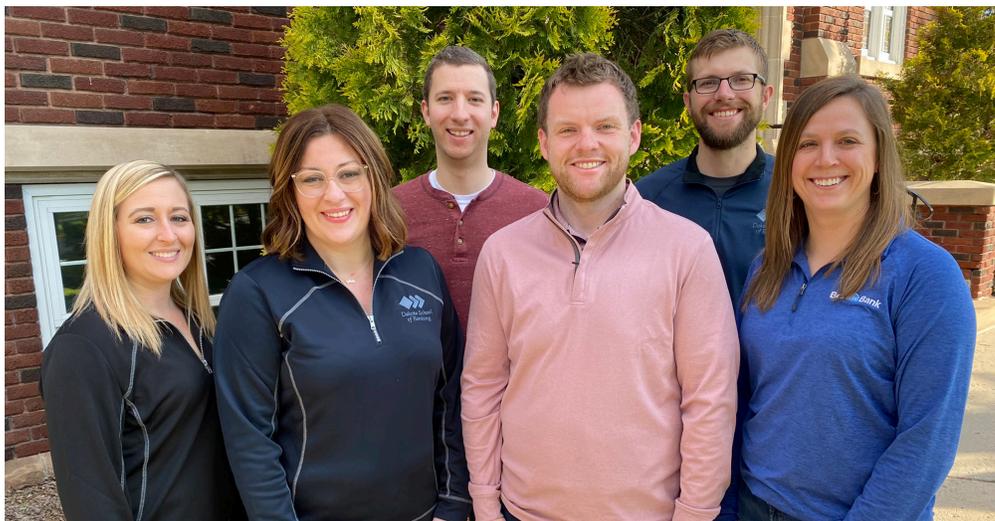


For more information, contact:
Dorothy Lick, SVP of Education
North Dakota Bankers Association
PO Box 1438
Bismarck ND 58502
Phone: 701.595.7757
Email: dorothy@ndba.com

Scholarship

To recognize excellence, the Dakota School of Banking offers a \$450 scholarship to be awarded to one first-year student from an NDBA or SDBA member bank. The scholarship is based on future goals in banking, leadership qualities and promise in the financial services industry. More information can be found at ndba.com/professional-development/DakotaSchoolofBanking.

Many DSB graduates are now senior-level executives, serving as presidents or chief executive officers of banks large and small.





First-Year Course Highlights:
 Banking Law
 Bank Financial Analysis I
 Human Resource Management
 Lending
 Macroeconomics
 Trust Services
 Presenting with Impact
 Risk Management
 Sales Management
 Cybersecurity

Second-Year Course Highlights:
 Asset/Liability Management
 Bank Financial Analysis II
 BankExec Simulation
 Bank Investments
 Liquidity and Capital Planning
 Management and Leadership
 Bank Reports and Exams
 Strategic Planning

Curriculum

While the Dakota School of Banking is strong on history and tradition, the curriculum is constantly reviewed and updated by an advisory board of experienced bankers and instructors. And, with bankers serving as instructors, students have the opportunity to learn from successful individuals who live their subjects daily.

Courses are based on a two-year strategy: first-year courses provide a banking foundation and overview; second-year courses provide a practical application of concepts and incorporate a banking simulation. Classroom lectures, case studies, role-playing, a computer-based simulation, networking and teamwork activities enhance learning and promote student networking.

Reinforce Financial Management Skills with the BankExec Simulation Program

During the second year, DSB students use BankExec to virtually run a mid-sized commercial bank. Exercises in asset/liability management, capital planning, gap analysis, accounting and taxes, marketing and resource allocation, forecasting and planning, economics, and the pricing of bank services, are reinforced by “what-if” scenarios that demonstrate the impact to the balance sheet of management’s decisions. BankExec® provides a bigger picture of the bank by having teams work together to:

- Run a virtual bank in a changing economic and regulatory environment
- Test pricing and funding decisions to see their impact on key indicators like net interest margin and stock price
- Learn how balance sheet structure influences profitability, including net interest margin and stock price
- See how decisions made in one area of the bank affect others

Intersession Projects

Between the first- and second-year sessions, DSB students complete two projects. The intersession projects reinforce concepts learned during the on-campus session and allow students to analyze real-world banking situations. Students also complete two financial literacy presentations.

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday
	Breakfast Offered 7:00 am – 8:00 am				
Afternoon Registration	Classes 8:00 am – 11:30 am	Classes 8:00 am – 11:30 am	Classes 8:00 am – 11:30 am	Classes 8:00 am – 11:30 am	Classes 8:00 am – 11:30 am
	Lunch				Graduation Luncheon 11:30 am – 1:00 pm (All students are required to attend graduation.)
BankExec Intro (second-year)	Classes 1:00 pm – 5:30 pm	Classes 1:00 pm – 5:30 pm	Classes 1:00 pm – 5:30 pm	Classes 1:00 pm – 5:30 pm	
Welcome Dinner	Dinner				
Evening Orientation Session		Evening Session		All-School Picnic	



Top BankExec Team & Outstanding Banker Honor Awards

To reward exceptional achievement, the school administrative team chooses one student to be recognized as Outstanding Banker from the graduating class. Criteria for this designation includes: scholastic achievement during the two-year course of study, contribution to and participation in the class and overall personal contribution with the student body. The Outstanding Banker is announced at the graduation luncheon on Friday.

An award is also presented to the Top BankExec Team.



Housing

Students reside in a University of Jamestown dormitory. All rooms are suites; each individual has his or her own bedroom and shares a bathroom with one other individual. A limited number of private rooms are available. Please note any roommate preference on the application.

Meals

All meals, with the exception of two evening meals, are included in the tuition.

Special Needs

If a disability or medical condition may affect your participation, please attach a brief letter describing any special needs. In addition, please advise if you have any special dietary needs.

Attire

Business casual or casual. Sweaters, light jackets or removable layers are recommended.

Class Size

Class size is limited to 35 students. Early application is recommended.

Testing

In order to maintain a high standard of performance, brief quizzes are conducted after each class to provide important feedback concerning the student's progress. These quizzes also provide insight into the effectiveness of the instructors and course materials.

Graduation Requirements

Completion of the two-year program is based on attending all classes, satisfactory performance in class discussions, quizzes, intersession projects and any other assignments. Graduates are issued a Dakota School of Banking diploma.

Refund Policy

Refund minus \$200 will be made if requested 30 days prior to school. No refunds after that date, except for extenuating circumstances. Substitutions allowed.

Evening Events

School begins with an opening dinner on Sunday night. There will be one evening session during the week and there is an all-school picnic on Thursday night.

Take this opportunity to lead your bank into a new era in the banking industry!



Dakota School of Banking Faculty

The faculty is a blend of the best from the banking, professional, regulatory and academic worlds. Many faculty members have been associated with the program for many years. Faculty and courses are critically evaluated to ensure students receive the best possible professional education.

Richard Beck
STAR Financial Bank (Retired)
Fort Wayne IN
Lending

Pam Binder
HR Consultant
Steele ND
Human Resource Management

Tom Capouch
First State Bank
Portland ND
*BankExec, Business Planning,
Bank Financial Analysis II, Investments and
Macroeconomics*

Cody Delzer
SBS Cybersecurity
Madison SD
Cybersecurity

Perry Haralson
Cornhusker Bank
Lincoln NE
*Bank Financial Analysis and
Asset/Liability Management*

Tracy Kennedy
Zimney Foster P.C.
Grand Forks ND
Banking Law

Carolene Severson
ND Department of
Financial Institutions
Bismarck ND
Bank Reports and Exams

Mary Locken
Bell Bank
Fargo ND
Trust Services

Jeremy Skoglund
Bank of North Dakota
Bismarck ND
Risk Management

Katie Munion
Dale Carnegie Training
Fargo ND
*Presenting with Impact and
Sales Skills*

Dakota School of Banking Advisory Board

Dorothy Lick
North Dakota Bankers Association
Bismarck

Tom Capouch
First State Bank
Portland

Sue Faller
Kindred State Bank
Kindred

Ryan Grussing
Cornerstone Bank
Fargo

Ryan Hertz
Dacotah Bank
Minot

Halley Lee
South Dakota Bankers Association
Pierre SD

Jeff Leuthold
American State Bank & Trust Co.
Williston

Christie Huber Obenauer
Union State Bank
Hazen

Emily Rodgers
Heartland State Bank
Redfield SD

Gus Schlepp
Bell Bank
Fargo

Jeremy Skoglund
Bank of North Dakota
Bismarck

Tom Stennes
Harwood State Bank
Harwood

Sponsored by:



Endorsed by:



For more information, contact:

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