

2023
DIRECTORY

ENDORSED PARTNERS &
ASSOCIATE MEMBERS





NORTH DAKOTA
Bankers
ASSOCIATION

Thank you... NDBA Associate Members

The North Dakota Bankers Association (NDBA) is pleased to provide this directory of 2023 business partners. Each business listed in this directory has been approved by the NDBA Board of Directors for Associate Membership.

Use this directory to find nearly 100 NDBA associate members offering everything from accounting, correspondent banking, consulting, investment, legal, technology and any number of other bank-related products and services.

Through annual dues, involvement in educational programs, conventions, and sponsorships, associate members are invaluable to NDBA. They help NDBA carry out its mission of providing extraordinary leadership for North Dakota banks.

NDBA thanks these valued businesses for their dedication, involvement and support. We are grateful for the opportunity to serve you and work with you.

We appreciate you.



2023 NDBA Staff

Front: Jolene German, Lisa Dolajak, Dorothy Lick, and Jackie Bauer
Back: Ann Reich, Rick Clayburgh, and Angi Day



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Bank executives make decisions every day.

The NDBA Services Endorsed Products and Services program aims to make some decisions a little easier. NDBA's endorsed business partners have been approved by a nine-member board representing North Dakota's banks. The decision to endorse a company's products and services is not made lightly. Each company has to meet several requirements, such as banking-industry expertise, a demonstrated track-record of success, and the ability to provide consistently good service and bring value to NDBA members.

There is an additional benefit. Each time you do business with an endorsed partner, NDBA receives revenue that helps offer members a variety of high-quality services. We hope you consider using these companies. If you would like more information about the endorsed providers, please call NDBA at 701-223-5303.

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For more than 40 years, Ascensus has delivered comprehensive IRA and HSA education and solutions to the banking industry. The firm's solutions offer capabilities to streamline operations while maintaining regulatory compliance.

Ascensus helps people save for what matters – retirement, education, and healthcare. The firm offers tailored solutions that meet the needs of financial institutions, state governments, financial advisors, employers, and individuals. Ascensus supports more than 156,000 retirement plans, more than 6.3 million 529 education savings accounts, and a growing number of ABLE savings accounts. It also administers more than 1.6 million IRAs and more than 431,000 health savings accounts (HSAs). As of March 31, 2022, Ascensus had more than \$749 billion in total assets under administration. For more information about Ascensus, visit www.ascensus.com.



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2023 Endorsed Business Partners



DATAVERIFY FLOOD SERVICES

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- Notice to borrowers
- HMDA
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- Portfolio services
- Flexible reporting and billing
- Multiple life-of-loan delivery options



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NDBA has partnered with Office Depot to provide association members significant discounts on a wide range of office and banking supplies, furniture, print and copy services, promotional products, break room provisions and more. Current participants of this program have saved an average of 20-30%.



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QwickAnalytics provides online access to time-saving research, regulatory tools and performance analysis that any bank can afford. It's online, interactive and easy to use. Quickly view your bank's Financial Story and assess the competition. Benefit from critical regulatory tools, like CECL Solver™ and Credit Stress Test, that make compliance simple and fast. Benchmark your bank and peers with performance reports, trends and comparisons including custom peer groups you define. IntelliCredit™ provides Smart Loan Review™ Services that combine deep credit expertise + an online, real-time portal for huge time savings and process transparency. Plus, use Portfolio Analyzer to easily identify emerging credit hotspots and detect risk earlier.

2023 Endorsed Business Partners



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SBS CyberSecurity (SBS) is a premier cybersecurity consulting and audit firm. Since 2004, SBS has been dedicated to assisting organizations with the implementation of valuable risk management programs and mitigating cybersecurity risks. The company has provided cybersecurity solutions to over 1,300 organizations across the United States and abroad, including financial institutions ranging in asset size from \$12 million to over \$20 billion. SBS delivers unique, turnkey solutions tailored to each clients' needs, including cybersecurity risk management software, consulting services, network security, IT audit, and education. SBS CyberSecurity empowers customers to make more informed security decisions and trust the safety of their data.



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Works24 provides in-lobby digital signage to promote your products and services, on-hold messages/music for your phone system, overhead lobby music and digital posters (vertical screens that replace printed material). For NDDBA members, we offer a 90-day trial period on any of our services with a 100% money back guarantee.



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Banking Officer

Email: michael.hahn@ubb.com

DEBIT PROCESSING & NETWORK

SHAZAM

www.shazam.net

6510 White Oak Rd

Lino Lakes MN 55038-9613

Phone: 800-537-5427

Contact: John Peck,

Regional Director of Sales, EFT

Email: jpeck@shazam.net

EDUCATION/TRAINING

BANK HOLDING COMPANY ASSOCIATION

www.theBHCA.org

250 Prairie Center Dr, Ste 300

Minneapolis MN 55344-7912

Phone: 952-835-2248

Contact: Tom Bengtson, Managing Director

Email: tom@thebhca.org

DALE CARNEGIE TRAINING OF ND & MN

www.northdakota.dalecarnegie.com

1630 1st Ave N, Ste B

Fargo ND 58102-4246

Phone: 701-730-6643

Contact: Melissa Marshall, Owner

Email: melissa.marshall@dalecarnegie.com

REMEDY CONSULTING

www.remedyconsult.net

14140 W Gatewood Cr.

New Berlin WI 53151-1681

Phone: 262-894-7725

Contact: Karen Lowerr, Director,

Marketing & Operations

Email: klowerr@remedyconsult.net

2023 Associate Members

UMACHA

www.umacha.org
7100 Northland Cr N, Ste 407
Brooklyn Park MN 55428-1500
Phone: 763-549-7000
Contact: Angi Farren, President & CEO
Email: angif@umacha.org

EQUIPMENT

BANKERS EQUIPMENT SERVICE

www.bankersequipment.com
11561 12th Ave S
Burnsville MN 55337-1243
Phone: 952-465-8724
Contact: Chris Komorouski, Director of Sales
Email: ckomorouski@bankersequipment.com

DATRUE PROCESS AUTOMATION

www.datrue.com
2705 Twin City Dr
Mandan ND 58554-3868
Phone: 701-663-8930
Contact: Terry Fields, General Manager
Email: terryf@datrue.com

FRAUD PREVENTION

GASPER INVESTIGATIONS, LLC

www.gasperinvestigations.com
547 S 7th St
Bismarck ND 58504-5859
Phone: 914-584-2225
Contact: Frank Gasper, Founder & Principal
Email: frank@gasperinvestigations.com

HOTELS

BISMARCK HOTEL & CONFERENCE CENTER

www.thebismarckhotel.com
800 S 3rd St
Bismarck ND 58504-5728
Phone: 701-258-7700
Contact: Sandy Gimbel, Director of Sales & Catering
Email: sgimbel@ramkotabismarck.com

DELTA HOTELS BY MARRIOTT FARGO

www.marriott.com/farde
1635 42nd St SW
Fargo ND 58103-3323
Phone: 701-277-9000
Contact: Clare Albrecht, VP of Sales & Marketing
Email: calbrecht@nhshotels.com

HOLIDAY INN FARGO

www.fargohi.com
3803 13th Ave S
Fargo ND 58103-3301
Phone: 701-277-7312
Contact: Jae Dewald, Director of Sales
Email: jdewald@fargohi.com

RADISSON HOTEL BISMARCK

www.radissonhotels.com/bismarck_downtown
605 E Broadway Ave
Bismarck ND 58501-4409
Phone: 701-255-6000
Contact: Trudy Anderson, General Manager
Email: trudy.radisson@midconetwork.com

INFORMATION SECURITY

SBS CYBERSECURITY, LLC

www.sbscyber.com
700 S Washington Ave, Ste 200
Madison SD 57042-3517
Phone: 605-251-7375
Contact: Robb Nielson, Senior Account Executive
Email: robb.nielson@sbscyber.com

INSURANCE SERVICES

ALLIED SOLUTIONS

www.alliedsolutions.net
PO Box 9856
Fargo ND 58106-9856
Phone: 612-845-4282
Contact: Steve Owens, Client Development Manager
Email: stephen.owens@alliedsolutions.net

AMTRUST FINANCIAL

www.amtrustfi.com
800 Superior Ave E, 16th Fl
Cleveland OH 44114-2601
Phone: 440-655-2150
Contact: Robert Splawn, Financial Institutions Marketing Director
Email: robert.splawn@amtrustgroup.com

BLUE CROSS BLUE SHIELD OF NORTH DAKOTA

www.bcbsnd.com
4510 13th Ave S
Fargo ND 58121-0001
Phone: 701-282-1352
Contact: Jason Sauvageau, Account Manager-Key
Email: jason.sauvageau@bcbsnd.com

BROWN & BROWN

www.bbinsurance.com
1125 17th St, Ste 1450
Denver CO 80202-2041
Phone: 720-279-3433
Contact: Justin Troupe, SVP
Email: justin.troupe@bbrown.com

INTRAFI

www.IntraFi.com
1300 N 17th St, Ste 1800
Arlington VA 22209-3810
Phone: 402-212-4145
Contact: Bradley Cole, Managing Director/
Northern Plains
Email: bcrole@intrafi.com

MIDWEST BANKERS INSURANCE SERVICES, LLC

www.mbisllc.com
8050 Washington Ave S, Ste 150
Eden Prairie MN 55344-3724
Phone: 952-261-8978
Contact: Adam Dawson, Regional Sales Manager
Email: adamd@mbisllc.com

ND BANKS BENEFIT TRUST

www.ndba.com/ndbanks-benefit-trust/
PO Box 1438
Bismarck ND 58502-1438
Phone: 701-223-5303
Contact: Angi Day, Benefits Coordinator
Email: angi@ndba.com

NEWCLEUS

www.newcleus.com
411 S State St, 3rd Fl
Newtown PA 18940-1990
Phone: 267-291-2130
Contact: Sarah Grutka, Manager of Marketing Operations, Events & Hospitality
Email: sgrutka@newcleus.com

THE TITLE TEAM

www.thetitleteam.com
314 E Thayer Ave, Ste 101
Bismarck ND 58501-4018
Phone: 701-751-4910
Contact: Nick Hacker, President & CEO
Email: nick@thetitleteam.com

TRAVELERS INSURANCE

www.travelers.com
385 Washington St SB04B
Saint Paul MN 55102-1309
Phone: 651-310-5403
Contact: Patty Schutz, Account Executive Officer
Email: pschutz@travelers.com

INVESTMENT BANKING

THE BAKER GROUP

www.gobaker.com

1601 NW Expressway, Fl 21
Oklahoma City OK 73118-1467
Phone: 405-415-7255
Contact: Jantz Kinzer, Associate Partner
Email: jantz@gobaker.com



D.A. DAVIDSON & CO.

www.dadavidson.com

8275 Tournament Dr, Ste 320
Memphis TN 38120
Phone: 901-425-7386
Contact: Eddie Lyons, SVP/Institutional Sales
Email: elyons@dadco.com

KEENAN & PARTNERS

www.keenan.com

1935 SE Washington St, Ste 3
Milwaukie OR 97222
Phone: 503-705-6393
Contact: Tom Keenan, President
Email: tkeenan@keenanandpartners.com

OAK RIDGE FINANCIAL

www.oakridgefinancial.com

7 Augusta Ln
Dellwood MN 55110-1214
Phone: 612-910-6344
Contact: Craig Mueller, Managing Director
Email: cmueller@oakridgefinancial.com

PIPER SANDLER & CO.

www.pipersandler.com

800 Nicollet Mall, Ste 900
Minneapolis MN 55402-7036
Phone: 612-303-0675
Contact: Nick Mellby, Director
Email: nick.mellby@psc.com

LAW FIRMS

ABST LAW

www.abstlaw.net

4132 30th Ave S, Ste 100
Fargo ND 58104-8407
Phone: 701-235-3300
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Email: mgust@abstlaw.net

CONMY FESTE LTD.

www.conmylaw.com

PO Box 2686
Fargo ND 58108-2686
Phone: 701-293-9911
Contact: Douglas Murch, Attorney
Email: dmurch@conmylaw.com

FREDRIKSON

www.fredlaw.com

200 S 6th St, Ste 4000
Minneapolis MN 55402-1425
Phone: 612-492-7513
Contact: Karen Grandstrand, Shareholder
Email: kgrandstrand@fredlaw.com

SERKLAND LAW FIRM

www.serklandlaw.com

10 Roberts St N
Fargo ND 58102-4928
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Email: bnelson@serklandlaw.com

ZIMNEY FOSTER P.C.

www.northdakotalaw.net

3100 S Columbia Rd, Ste 200
Grand Forks ND 58201-6062
Phone: 701-772-8111
Contact: Tracy Kennedy, Partner
Email: tracykennedy@northdakotalaw.net

LOAN SERVICES

BHG BANK NETWORK

www.bhgloanhub.com

10234 W State Rd 84
Davie FL 33324-4202
Phone: 954-263-6399
Contact: Keith Gruebele, EVP/Institutional Relationships
Email: kgruebele@bhg-inc.com



CAPFIRST EQUIPMENT FINANCE, INC.

www.capfirstef.com

3266 Oak Ridge Loop E
West Fargo ND 58078-8482
Phone: 701-639-7209
Contact: David Suppes, President
Email: dsuppes@capfirstef.com

KINETIC LEASING, INC.

www.kineticlease.com

2575 41st St S, Ste 1
Fargo ND 58104-7723
Phone: 701-476-0221
Contact: Alan Hintz, President
Email: ahintz@kineticlease.com

LEWIS & CLARK DEVELOPMENT GROUP

www.lcdgroup.org

200 1st Ave NW, Ste 100
Mandan ND 58554-3109
Phone: 701-667-7624
Contact: Brent Ekstrom, Executive Director
Email: brent@lcdgroup.org

MBFC – NORTH DAKOTA DIVISION

www.mbf.org

503A 33rd Way E
West Fargo ND 58078-8070
Phone: 701-866-4196
Contact: Pam Burnside, Vice President
Email: pburnside@mbfc.org

MARKETING/PRINTING

ANCHOR MARKETING, INC.

www.anchorwebsite.com

PO Box 13573
Grand Forks ND 58208-3573
Phone: 701-795-6802
Contact: Hal Halliday, President
Email: halh@anchorwebsite.com

COACHES CHOICE

www.coacheschoiceonline.com

4141 38th St SW, Ste 2E
Fargo ND 58104-6919
Phone: 701-297-0524
Contact: Wayne Sanders, President
Email: wayne@coacheschoiceonline.com

ODNEY

www.odney.com

117 W Front Ave
Bismarck ND 58504-5513
Phone: 701-222-8721
Contact: Don Larson, President
Email: dlarson@odney.com

UNLIMITED OFFICE PRODUCTS, INC.

www.unlimitedofficeproducts.com

PO Box 7429
Bismarck ND 58507-7429
Phone: 701-663-4970
Contact: Rhonda Rockey, President
Email: formz@bis.midco.net

WORKS24

www.works24.com

3508 French Park Dr, Ste 1
Edmond OK 73034-7263
Phone: 405-205-9538
Contact: Brian Robinson, VP/Sales & Marketing
Email: brobinson@works24.com



MORTGAGE SERVICES

FACTUAL DATA

www.factualdata.com
400 Holiday Dr, Ste 300
Pittsburgh PA 15220-2727
Phone: 844-409-4537
Contact: Bill Rudel, VP of Sales
Email: bill.rudel@factualdata.com

FIRST CLASS MORTGAGE

www.firstclasscorp.com
2300 13th Ave S
 Fargo ND 58103-3700
Phone: 701-356-9898
Contact: Dan Van Winkle, President
Email: dan@firstclasscorp.com

NORTH DAKOTA HOUSING FINANCE AGENCY

www.ndhfa.org
PO Box 1535
Bismarck ND 58502-1535
Phone: 701-328-8063
Contact: Brandon Dettlaff, Homeownership Division Director
Email: bdettlaff@nd.gov

NETWORK SUPPORT

NETWORK CENTER, INC.

www.netcenter.net
3487 University Dr S
 Fargo ND 58104-6225
Phone: 701-364-2471
Contact: Bruce Donarski, Account Executive
Email: bruce.donarski@netcenter.net

OFFICE SUPPLIES & FURNITURE

BUSINESS ESSENTIALS

www.be1source.com
840 11th Ave NE
West Fargo ND 58078-3500
Phone: 701-282-6570
Contact: Jason Bossert, General Manager
Email: jbossert@be1source.com

ODP BUSINESS SOLUTIONS

www.odpbusiness.com
9501 Amberglen Blvd, Ste 200
Austin TX 97301-4037
Phone: 855-337-6811 (12815)
Contact: Kimberly Gilbert, Senior Inside Sales Representative
Email: kimberly.gilbert@officedepot.com

RISK MANAGEMENT

ADVANCE TRADING, INC.

www.advance-trading.com
124 Center Ave S
Mayville ND 58257-1338
Phone: 219-477-9167
Contact: Tommy Grisafi, Grain Broker
Email: tgrisafi@advance-trading.com

CREDIT FOUNDATIONS

3621 Daytona Dr
Bismarck ND 58503-1710
Phone: 701-220-5145
Contact: Kevin Strege, President
Email: kevinstrege@creditfoundations.net

DATAVERIFY FLOOD SERVICES

info.dataverify.com/floods
2727 Ridge Rd
Norwalk OH 44857-9158
Phone: 419-660-8589
Contact: Teri Sizemore, National Sales Executive
Email: teri.sizemore@dataverifyflood.com



QWICKANALYTICS

www.qwickanalytics.com
1350 Church Street Ext NE, Ste 200
Marietta GA 30060-1240
Phone: 678-797-4072
Contact: Kevin Mirise, Account Executive
Email: kevin.mirise@qwickrate.com



SBA LENDING

DAKOTA BUSINESS LENDING

www.dakotabusinesslending.com
5630 36th Ave S
 Fargo ND 58104-8421
Phone: 701-293-8892
Contact: Steve Dusek, President
Email: sdusek@dakotabusinesslending.com

LAKE AGASSIZ DEVELOPMENT GROUP

www.lakeagassiz.com
417 Main Ave, Ste 201
 Fargo ND 58103-1956
Phone: 701-235-1197
Contact: Amber Metz, Executive Director
Email: amber@lakeagassiz.com

U.S. SMALL BUSINESS ADMINISTRATION

www.sba.gov/nd
657 2nd Ave N, Rm. 360
 Fargo ND 58102-4727
Phone: 701-239-5049
Contact: Alan Haut, District Director
Email: alan.haut@sba.gov

USDA RURAL DEVELOPMENT

www.rd.usda.gov/nd
706 8th Ave SE, Ste 5
 Devils Lake ND 58301-3749
Phone: 701-662-8634
Contact: Denise Sundeen, Program Director
Email: denise.sundeen@usda.gov

SECURITY

NEWVISION SECURITY

www.newvisionnd.com
3320 Hamilton St, Unit 5
Bismarck ND 58503-1192
Phone: 701-222-8888
Contact: Cameron Fleck, President
Email: cameron@newvisionnd.com

ROCHESTER ARMORED CAR

www.rochesterarmoredcar.com
3937 Leavenworth St
Omaha NE 68105-1118
Phone: 800-558-9323
Contact: Joseph W. Shea, VP of Sales
Email: jwshea@roccarmco.com

SYCORR

www.sycorr.com
PO Box 5197
 Fargo ND 58105-5197
Phone: 701-212-1155
Contact: Jeremy Neuharth, Co-founder
Email: jneuharth@sycorr.com

TECHNOLOGY

ARCTIC WOLF

www.arcticwolf.com
8939 Columbine Road, Unit 150
Eden Prairie MI 55347-4143
Phone: 612-999-7728
Contact: Jack Siegel, Account Representative
Email: jack.siegel@arcticwolf.com



BEK COMMUNICATIONS

www.bek.coop
200 E Broadway
Steele ND 58482-0230
Phone: 701-475-2361
Contact: Brandon Vaughan, CFO
Email: brandonv@bektel.coop

DAKOTA CARRIER NETWORK (DCN)

www.dakotacarrier.com
4202 Coleman St
Bismarck ND 58503-0558
Phone: 701-323-3035
Contact: Jennifer Guthmiller, Commercial Sales Manager
Email: jguthmiller@dakotacarrier.com

MARCO

www.marconet.com

2906 Morrison Ave, Ste 1

Bismarck ND 58504-6864

Phone: 701-250-2102

Contact: Kevin Johnson, Technology Advisor

Email: kevin.johnson@marconet.com

SEAM (SECURE ENTERPRISE ASSET MANAGEMENT, INC.)

www.seamservices.com

3101 N 1st Ave

Sioux Falls SD 57104-0796

Phone: 605-274-7326

Contact: Levi Hentges,

Director of Business Development

Email: levi@seamservices.com

TRUST-RELATED PRODUCTS & SERVICES

HEARTLAND TRUST COMPANY

www.heartlandtrust.com

1202 27th St S

Fargo ND 58103-8758

Phone: 701-235-2002

Contact: Jon Benson, VP/Trust Officer

Email: jon@heartlandtrust.com

REICH & TANG + TOTAL BANK SOLUTIONS

www.reichandtang.com

1411 Broadway, Fl 28

New York NY 10018-3450

Phone: 212-830-5371

Contact: Kevin May,

Managing Director/Banking & Trust Services

Email: kmay@rnt.com





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